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IA-0000000385

Individual Application

Application ID	IA-0000000385	Account	
Application Status	Submitted	Contact	Amber Burgos

ACT 310 - Application for Grants

Legal Name of Requesting Org/Individual	Kokua Kalihi Valley Comprehensive Family Services	DBA	KKV
Type of Business Entity	501 (C)(3) Non-Profit Corporation	Existing Service(Presently in Operation)	Yes
Mailing Address	2239 N School street Honolulu, Hawaii 96819 United States	Amount of State Funds Requested	\$2,500,000.00
Island	Oahu		

Program Overview

Program 1 Overview

Program 2 Overview

Program 3 Overview

Department Notes

Agency Eligibility

Recipient of Terminated Federal Funding	No	Able to Provide Documentation Evidence	Yes
Serves Negatively Impacted Populations	Yes	Narrative	Attached are two documents evidencing the nature and extent of the anticipated federal funding reductions under the 2025 Federal Budget Reconciliation Act: 1) AlohaCare Memorandum: Summarizes projected statewide impacts to Hawaii's Medicaid program, including an estimated loss of \$4.4 billion in federal Medicaid funds over ten years (a 17% reduction) and coverage loss for approximately 60,000 residents due to new work requirements, shortened renewal periods, and restrictions on immigrant eligibility. 2) KKV Projected Financial Losses): Estimates a 20% reduction in Medicaid-covered patients, resulting in significant decreases to KKV's operating revenue. Among KKV's 9,500 active patients, 72% are Medicaid beneficiaries, 32% are Micronesian (primarily COFA migrants and their children), and all live below the federal poverty level—placing our patient

population at high risk of coverage disruption.
These documents substantiate the scale of Medicaid-related funding reductions that will directly affect our ability to sustain services for Kalihi's low-income and immigrant communities.

Date Funding Stopped 12/31/2026

Amount of Other Funds Available

State Fund Total Amount	\$1,883,355.00	County Fund Total Amount	\$5,146,377.00
Federal Fund Total Amount	\$3,199,712.00	Private/Other Fund Total Amount	\$13,666,643.00
Total Amount of State Grants	\$7,338,354.00	Unrestricted Assets	\$21,451,255.00

Contact Person for Matters Involving this Application

Applicant Name	David Derauf	Applicant Title	CEO
Applicant Phone	(808) 791-9400	Applicant Email	dderauf@kkv.net

State of Hawaii Eligibility

Organization is Licensed or Accredited	Yes	Nonprofit is a 501c3	Yes
Complies with Anti-Discrimination Laws	Yes	Nonprofit has Governing Board	Yes
Will not Use State Funds for Lobbying	Yes	Is Incorporated Under Laws of State	Yes
Will Allow Access to Audit Records	Yes	Has Bylaws and Policies	Yes

Account Information

Organization Name	Kokua Kalihi Valley Comprehensive Family Services	Organization DBA	KKV
EIN	[REDACTED]	Street	2239 North School Street
Account Email	info@kkv.net	City	Honolulu
Account Phone	(808) 791-9400	State	HI
Website	https://www.kkv.net/	Zip	96819
Mission Statement	Together we work to advance health, to inspire healing, to foster reconciliation, and to celebrate abundance in the ahupua'a of Kalihi through strong relationships that honor culture and place.		

Point of Contact

Point of Contact First Name	Amber	Point of Contact Last Name	Burgos
Point of Contact Title	Grants Coordinator	Point of Contact Email	aburgos@kkv.net
Point of Contact Phone	(808) 269-9991		

Leadership

Leadership First Name	David	Leadership Last Name	Derauf
Leadership Title	CEO	Leadership Email	dderauf@kkv.net
Leadership Phone	(808) 791-9400		

Background and Summary

Applicant Background	Established by community leaders in 1972, KKV has five decades of experience providing low-income and immigrant families in Kalihi access to essential health and social services. Beginning with just an Executive Director and four part-time community health workers, KKV has grown to over 260 staff members operating from nine locations across Kalihi, with service sites at the state's largest public housing development and a 100-acre nature preserve and malama 'aina program, Ho'oulu 'Āina. Our mission is to advance health, to inspire healing, to foster reconciliation, and to celebrate abundance in the ahupua'a of Kalihi through strong relationships that honor culture and place. We offer a comprehensive array of services spanning all stages of life and facets of family health, including dental, medical, perinatal, family planning, women's health, nutrition, education, WIC services, immunization, STD/HIV services, transportation, language interpretation, outreach, youth services, and microenterprise, legal, and community advocacy.
Funding Request Purpose	Goal 1: Sustain KKV's core operations amid Medicaid policy change, ensuring access to essential health care services (medical, dental, behavioral health, social services, and enabling) for low-income, immigrant, and COFA migrant communities in Kalihi. Objective I: Maintain full operational capacity across KKV's clinical, behavioral health, dental, and enabling departments to ensure continuity of care for KKV's 9,500 active patients. Goal 2: Develop and implement a proactive outreach campaign to inform and support the approximately 20% of our patients projected to lose Medicaid coverage due to new community engagement requirements and biannual reenrollment processes. Objective II: Launch a phone, text, social media and in-person outreach campaign to educate and assist 1,900 KKV patients at risk of losing Medicaid coverage and/or other Federal benefits. Objective III: Provide counseling, benefit navigation support, and a referral system connecting patients to employment, education, and volunteer programs that meet Medicaid's engagement criteria and to other resources that can compensate for any future reductions in other Federal benefits, such as WIC and SNAP.
Geographic Coverage Served	The project will serve residents of the 96819 zip code.
Public Purpose or Need Served	Beginning December 31, 2026, approximately 150,000 Hawaii residents enrolled in the Medicaid Affordable Care Act Expansion category will be subject to new community engagement requirements, mandating 80 hours per month of work, education, or volunteer activity to maintain health coverage. According to State Medicaid projections, 27,000 to 50,000 adults could lose coverage as a result of these changes. The impacts will be felt acutely in Kalihi, where many residents are immigrants, COFA migrants, and low-income public housing residents who already experience barriers related to language, literacy, and socioeconomic hardship. New Medicaid restrictions on immigrant eligibility, shortened retroactive coverage periods, and increased co-pays will further strain household stability. KKV anticipates that roughly 20% of our 9,500 active patients may lose Medicaid coverage—potentially disrupting care continuity and threatening our financial stability as a safety-net provider. Early planning will ensure that appropriate outreach systems are in place, staff are properly trained, and vulnerable residents are identified and supported before the rule takes place. Given the complexity of navigating these systems, and the precedent of past policy shifts that have disrupted care coverage in our community, beginning preparations now is not only prudent but essential to safeguarding the health, resilience, and dignity of Kalihi's families.
Target Population Served	Our project will serve low-income, immigrant, and Compact of Free Association (COFA) migrant residents of Kalihi—a densely populated and medically underserved community in Honolulu. Among KKV's 9,500 active patients, 72% are Medicaid beneficiaries, 32% are Micronesian (a vast majority of which are COFA Migrants and their children), and all live below the federal poverty level. An estimated 20% of KKV's patients fall within the Medicaid Affordable Care Act Expansion group who will soon be subject to the new community engagement requirement and biannual re-enrollment procedures. KKV's patients frequently face barriers to receiving health services, including limited English proficiency, lack of digital access, unstable or informal employment, unfamiliarity with navigating Western systems and institutions, and caregiving responsibilities that limit available time and flexibility. These barriers heighten the risk of disenrollment for populations already disproportionately affected by poverty and health inequities.

Summary and Outcomes

Measure(s) of Effectiveness	*Number of patients assisted with Medicaid re-enrollment *Number of patients assisted with other benefits that may be affected by federal cutbacks and policy changes
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(WIC, SNAP, etc....)

- *Percentage of at-risk patients retaining Medicaid after outreach, compared to statewide percentages.
- *Number of patient contacts made through phone, text, or in-person outreach
- *Number of operating hours maintained across all departments.
- *Number of uninsured visits compared to baseline (prior to Medicaid eligibility and enrollment changes).

Projected Annual Timeline

Nov 2025

- *Begin monthly financial monitoring and service utilization tracking.
- *Identify/train staffing for outreach campaign
- *Develop outreach materials and multilingual communication templates.
- *Identify and flag patients most at risk of disenrollment and/or other benefits loss.
- *Launch outreach campaign via social media, phone, text, and face-to-face encounters

March 2026

- *Begin patient navigation, enrollment and referral assistance.

July 2026

- *Adjust outreach messaging and counseling based on feedback and observed patterns of disenrollment and other lost benefits
- *Fully implement employment, education, and volunteer readiness counseling and referral pathways for Medicaid maintenance and well as referral pathways that compensate for other lost benefits.

Nov 2026

- *Expand counseling and tracking systems in preparation for December 31, 2026, when the federal community engagement requirements become effective.
- *Review data of patients vulnerable to disenrollment and who have not yet received information; follow up with patients consistently.

Quality Assurance and Evaluation Plans

Monitoring: KKV's Quality Improvement/Quality Assurance (QI/QA) Officer, Research Team, and Intake Department will jointly lead monthly monitoring of project indicators using clinical data, operational metrics, outreach logs, and fiscal performance reports. Key indicators include: service hours maintained, number of uninsured visits, patients contacted, re-enrollment assistance provided, and coverage retention rates.

The QI/QA Officer will use KKV's Electronic Medical Records (EMR) system to identify patients at risk of losing coverage, categorizing patients by key demographic factors to ensure targeted outreach. Outreach staff will record all patient contacts, follow-ups, and outcomes in an internal tracking log. Each month, the project team will compile these data sources into a consolidated report summarizing outreach activities, progress toward enrollment goals, and emerging barriers. This report will be reviewed monthly to guide real-time adjustments to outreach strategies, and aggregated trends will be analyzed and presented quarterly to KKV's executive leadership to inform organizational decision-making and resource allocation.

Evaluation: The research team will employ Uluhoku, an indigenous evaluation model that integrates quantitative and qualitative outcomes to create a holistic understanding of health and performance, to evaluate the project. Quantitative measures—such as the number of patients re-enrolled and continuity of visits—will be paired with community feedback and qualitative assessment to evaluate trust, access, and patient well-being. KKV's executive leadership team will review the findings quarterly to inform decision-making.

Improving Results: Evaluation findings will directly inform adaptive management. For instance, if disenrollment rates among a particular demographic rise, KKV will adjust outreach strategies, redeploy staff to high-risk areas, and revise messaging. Similarly, fiscal performance reviews will guide resource allocation to sustain clinical operations while minimizing service disruption.

Improving Results: Evaluation findings will directly inform adaptive management. For instance, if disenrollment rates among a particular demographic rise, KKV will adjust outreach strategies, redeploy staff to high-risk areas, and revise messaging. Similarly, fiscal performance reviews will guide resource allocation to sustain clinical operations while minimizing service disruption.

Scope of Work

To address immediate and emerging threats to healthcare access, we will sustain our core operations to ensure uninterrupted access to essential health care services (medical, dental, behavioral health, social services, enabling) for low-income, immigrant, and COFA migrant communities. This includes maintaining full schedules and staffing across medical, dental, behavioral health, social services, and enabling services; maintaining front-desk, eligibility, and interpreter capacity to ensure timely and undisrupted registration; and sustaining CHW patient navigation support so high-risk patients maintain connected to care. We will also develop a proactive outreach campaign with targeted communication, benefits navigation, counseling, and a referral system connecting patients to career, education, and volunteer opportunities, to inform and support the approximately 20% of our patients projected to lose Medicaid coverage.

Objective 1: Maintain full operational capacity across KKV's clinical, behavioral health, dental, social service, and enabling service departments.

- *Sustain staffing and service hours across all departments to ensure uninterrupted patient care despite Medicaid-related revenue losses. (CEO, CFO, COO)

- *Offset projected revenue losses caused by Medicaid eligibility restrictions to ensure financial stability for KKV as a safety-net provider. (CFO ,CEO)
- *Monitor service utilization, uninsured visits, and fiscal stability through monthly performance and financial reviews (CFO, CEO)
- *Coordinate internal communication across departments to ensure consistent messaging and patient navigation for those impacted by Medicaid changes. (Communications Coordinator)

Objective 2: Launch a phone, text, social media, and in-person outreach campaign to educate and assist 1,900 patients and risk of losing Medicaid coverage and/or other Federal benefits.

- *Use KKV's patient database to identify and prioritize patients most at risk of disenrollment. (QI/QA Officer)
- *Develop and distribute multilingual outreach materials explaining new Medicaid community engagement and re-enrollment requirements through flyers, posters and social media. Our social media accounts have more than 5,000 followers combined across Facebook and Instagram. (Communications Coordinator)
- *Deliver personalized outreach and intake support through calls and texts and modified face-to-face patient intake procedures. (Community Health Workers, Communications Coordinator, and Intake Staff)
- *Track patient participation and progress and conduct follow-up outreach efforts (Community Health Workers, Intake and Eligibility, Communications Coordinator)
- *Develop outreach and referral resources for patients affected by future losses of other Federal benefits, such as WIC and SNAP, should they occur.

Objective 3: Provide counseling, benefit navigation, and referral pathways for employment, education, and volunteer programs that meet Medicaid's engagement criteria.

- *Identify, adapt and/or develop appropriate guides and referral pathways for employment, education, and volunteer programs that meet Medicaid's engagement criteria. KKV offers daily volunteer opportunities across our myriad social services programs (Ho'oulu Aina, Roots Food Hub, Youth Services,...); prioritizes hiring Kalihi residents (33% of KKV staff); operates Medical Assistant and CHW certification programs; provides employment readiness classes and micro-enterprises support for youth and adults; and has myriad referral partnerships for employment and education opportunities for patients (CEO, Intake/Eligibility team, Hui Hoaka/SDOH support team)
- *Provide and augment personalized counseling services, for benefits maintenance and for opportunities for employment, education, and volunteerism, to help patients identify and enroll in qualifying activities based on skills, language ability, and availability. (Intake, Eligibility team, Hui Hoaka/SDOH support team).

Financial Information

Q1 Requested Amount	\$625,000.00	Q3 Requested Amount	\$625,000.00
Q2 Requested Amount	\$625,000.00	Q4 Requested Amount	\$625,000.00
Sources of Funding	Hawaii State Legislature GIA (229108); On Common Ground (28500); NOAA Fisheries Habitat Conservation Program Office Coastal Habitat Restoration and Resilience Grants for Tribes and Underserved Communities (2M); Papa Ola Lokahi (2M); Gardens for Good (6500); Decolonizing Wealth (250k); Weinberg Foundation (1 M); Office of Violence Against Women (400000); Hawaii Community Foundation CAN (100000) ; Kresge Foundation Ka Lahui o Ka Po (400000); HCF Empowering Youth as Learners (100000); RWJF Exploring Equitable Futures (225000)	State and Federal Tax Credits	Federal Employer retention Tax Credit; Federal Investment Tax Credit; State Renewable Energy Technologies Income Tax Credit
State and Federal Contracts and Grants	Please see the attached "Act 310 List of Grants" in the budget forms section.	Prior FY Balance of Unrestricted Assets	\$21,451,255

Experience, Capability, and Personnel

Skills and Experience	Service Delivery: KKV has provided culturally grounded healthcare and social services to the residents of Kalihi for more than 50 years. Each year, KKV serves 9,500 active patients through an integrated system of care that includes medical, dental, behavioral health, vision, pharmacy, social services, and enabling programs. Our team of 260 staff members deliver care across six sites throughout Kalihi. Staff speak 26 languages commonly spoken in Kalihi, and one-third of employees currently live or have previously lived in Kalihi. All of our providers complete extensive training in cultural safety, including trainings that teach them how to integrate Western and Indigenous healing practices.
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Outreach Campaigns: KKV has a proven track record in implementing large-scale outreach and benefit navigation initiatives. When COFA migrants regained Medicaid eligibility in 2022, KKV quickly mobilized a team to identify affected residents, conduct targeted outreach, and support enrollment. The campaign included a robust social media and text outreach effort, successfully coordinated by our communications team and CHWs through consistent scheduling, posting and texting, tracking, and responsive follow-up. During the COVID-19 pandemic, KKV led Kalihi's benefit navigation efforts, mobilizing our CHWs to connect residents vulnerable to food and housing insecurity with SNAP, WIC, Medicaid coverage, and legal support, as well as KKV's own health and social service programs. These efforts ensured that patients continued to receive care despite language, literacy, and system barriers. KKV received the Social Determinants of Health Academy Award from the U.S. Health Resources and Services Administration for this work. The City and County of Honolulu also sought KKV's guidance to shape community-responsive approaches to relief and service delivery.

Fulfilling Medicaid Requirements: KKV has long-term working relationships with a network of community providers who can connect residents with volunteer, work, and education opportunities. These partners include: Aloha Diaper Bank; Hawaii Food Bank; Hawaii Job Corps; National Health Service Corps; Pacific Gateway Center; Parents and Children Together (PACT); and the University of Hawaii system.

Internally, we offer daily volunteer opportunities across our youth service programs, Mālama 'Āina program Ho'oulu 'Āina, and Roots Cultural Food Hub. We prioritize hiring Kalihi residents and maintain Medical Assistant and CHW certification program (the latter in partnership with Kapiolani Community College), designed as a pipeline for employment at KKV. We also maintain a workforce development program, Ea, which offers monthly classes designed to prepare residents for the workforce through education on resume and interview preparation, as well as effective job-seeking methods and micro-enterprise support.

Administrative Capacity: KKV manages more than 70 federal, state, and local contracts each year, including with the Hawaii Department of Health Services' Med-QUEST Division, Department of Health, and US Health Resources and Services Administration.

*Grants Management: KKV's COO oversees expenditure tracking and budgeting to ensure efficient use of funds. Our Grants Department, composed of four staff with more than 50 years of combined experience in grant administration, manages proposal development, reporting, and long-term program sustainability.

*Fiscal Management: KKV has well-established accounting systems and internal controls to manage diverse funding sources. Our nine-member accounting team, led by a CFO with more than 12 years of experience in finance and accounting, ensures fiscal accuracy, transparency, and compliance with all contract requirements.

Related Contracts: Health Center Extended Hours Grant (HRSA); Health Center Basic Grant (HRSA); DOH-Primary Care Grant (DOH-Family Health Services Division); COFA Health Care Outreach (Hawaii Community Foundation)

Facilities

The program operates out of two KKV-owned facilities: the Main Clinic and the Wellness Center, located across from each other at 2239 N. School Street. The Main Clinic houses KKV's medical services, intake and eligibility office, and behavioral health services. The Wellness Center houses KKV's dental services. Both facilities are ADA-compliant, well-maintained, and undergo regular inspections and preventive maintenance to ensure they remain in excellent condition and fully accessible to all patients. KKV also operates a recently-renovated and ADA-compliant elder center site that serves more than 1,500 kupuna annually.

Proposed Staffing and Service Capacity

Proposed Staffing Pattern and Service Capacity: KKV will staff this request with an executive triad—CEO Dr. David Derauf, CFO Chan Hou Lei, and COO Yuet "Mui" Kong—supported by QI/QA Officer Kelsey White, Communications Coordinator Sharlynn "Shar" Paet, and Operations Manager Rosadelima "Rose" Kaminanga, who oversees Intake & Eligibility. They provide day-to-day leadership, fiscal stewardship, quality oversight, and the communications/intake capacity to manage the project.

Objective 1: The CEO, CFO, and COO will keep departments fully staffed and open to prevent service disruptions. The CFO, with the CEO, will manage cash flow and budget adjustments to offset Medicaid-related revenue losses and review utilization, uninsured visits, and fiscal health in monthly meetings; the CEO sets course corrections. The COO coordinates cross-department workflows, and the Communications Coordinator standardizes internal messaging so front desks, CHWs, and care teams give patients the same clear guidance on Medicaid changes and navigation.

Objective 2: The QI/QA Officer will use the patient database to identify and prioritize 1,900 high-risk patients and issue weekly outreach lists with simple tracking tools. The Communications Coordinator will push multilingual phone/text/social messages explaining re-enrollment steps. CHWs and the Coordinator will call/text patients, provide step-by-step help, and schedule assistance. The Operations Manager oversees daily execution, monitors contact and completion rates, resolves bottlenecks, and aligns outreach hours with clinic demand. Intake & Eligibility completes applications and documentation, verifies eligibility, and records outcomes; CHWs, Intake, and Communications track participation and follow up until coverage is confirmed. Dr. David Derauf, CEO: Provides executive oversight, strategy, and accountability for KKV's safety-net operations, with long-tenured FQHC leadership aligning clinical, dental, behavioral health, and enabling services around access, quality, and equity.

Chan Hou Lei, CFO: Oversees budgeting, cash flow, audits, revenue cycle, and internal controls; his progression from Accountant to Controller to CFO and prior public-accounting audit experience strengthens

financial reporting, compliance, and cost containment.

Yuet "Mui" Kong, COO: Directs day-to-day operations and cross-department workflows; her background in state-level program administration for homeless services and federal grants, senior-nutrition logistics, and compliance equips her to standardize processes and maintain capacity across sites.

Kelsey White, QI/QA Officer: Leads performance monitoring, UDS and PCMH reporting, privacy/HIT policy, value-based projects, and staff training on documentation and workflows.

Sharlynn "Shar" Paet, Communications Coordinator: Has 17+ years in communications and community engagement and leads community outreach.

Rosadelima "Rose" Kaminanga, Operations Manager (Head of Intake & Eligibility Department) : Former KKV Certified Medical Assistant with EMR proficiency and Chuukese interpreter training; she supervises intake and enrollment.

KKV has the leadership and systems to supervise this work, train staff quickly, and provide clear direction. The CEO sets strategy and makes course corrections from monthly performance and finance reviews. The CFO manages cash flow, internal controls, and reporting to keep services stable during Medicaid volatility. The COO runs daily operations and supervises the Operations Manager and Communications to keep schedules, workflows, and messages aligned. The Operations Manager oversees Intake & Eligibility, coordinates outreach with CHWs, tracks completion rates, and clears bottlenecks. The QI/QA Officer trains staff, maintains checklists and EMR prompts, leads weekly ramp-up huddles and monthly data reviews, and conducts spot audits.

Staff Position(s) and Compensation	Chief Executive Officer: \$235747-\$372,926
	Chief Medical Officer: \$203632-\$325,811
	OB/GYN Physician Specialist: \$203,632-\$325,811

Other Information

Pending Litigation	Not applicable.
Special Licensure or Accreditations	We are a Federally Qualified Health Center, and we meet all Federal standards relevant to this status.
Private Educational Institutions	Not applicable.

Confirmations

Documentation of Federal Impacts	☒		
Hawaii Compliance Express Certificate	☒	Active Status with the Hawaii AG	☒
IRS Determination Letter	☒	Certificate of Good Standing by the DCCA	☒
Records Retention Policy	☒	By-laws or Corporate Resolutions	☒
Authorized Representative Certification	☒	Signee Title	CFO

System Information

Application Type	Act 310 Nonprofit Grant Application	Applied Date	10/24/2025, 2:54 PM
Owner Name		Category	Grant Application
Created By	Amber Burgos, 10/16/2025, 12:49 PM	Created Date	10/16/2025, 12:49 PM
Last Modified By	Amber Burgos, 10/24/2025, 2:54 PM	Last Modified Date	10/24/2025, 2:54 PM

Files

Future Sustainability Plan

Last Modified **10/24/2025, 2:44 PM**
Created By **Amber Burgos**

KKV HI AG Charitable Organization Details

Last Modified **10/24/2025, 2:07 PM**
Created By **Amber Burgos**

KKV IRS 501c3 Sept 2008

Last Modified **10/24/2025, 2:06 PM**

KKV Records Retention Policy

Last Modified **10/24/2025, 2:06 PM**

Created By **Amber Burgos**Created By **Amber Burgos****KKV BOD By-Laws revised 5-11-2023**Last Modified **10/24/2025, 2:05 PM**Created By **Amber Burgos****KKV Cert of Good Standing**Last Modified **10/24/2025, 2:05 PM**Created By **Amber Burgos****Agency-Wide Org Chart (1)**Last Modified **10/24/2025, 12:38 PM**Created By **Amber Burgos****Act 310 List of Grants**Last Modified **10/24/2025, 11:47 AM**Created By **Amber Burgos****Budget Justification Final**Last Modified **10/24/2025, 11:44 AM**Created By **Amber Burgos****Budget Request By Source of Funds**Last Modified **10/24/2025, 11:43 AM**Created By **Amber Burgos****KKV Hawaii Compliance Express Cert**Last Modified **10/24/2025, 11:06 AM**Created By **Amber Burgos****Hawaii Impacts from Final Reconciliation Bill, HR1
OBBBA (AlohaCare) v2**Last Modified **10/24/2025, 10:22 AM**Created By **Amber Burgos****Project Loss Final**Last Modified **10/24/2025, 10:22 AM**Created By **Amber Burgos**

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